



**OAKLAND COUNTY, MICHIGAN  
DIRECTOR OF ECONOMIC DEVELOPMENT**

**Oakland County, MI** (pop. 1,251,000) County Seat: Pontiac/Waterford. Oakland County is located in southeast Michigan, immediately north of Detroit. With a population of 1.2 million and covering over 900 square miles, Oakland County offers cosmopolitan urban centers, lakefront living, historic town centers, and natural country settings within close proximity of an array of employment opportunities. Providing the diversity of choice vital to attracting and retaining a skilled workforce and high quality of life: 38,000 businesses, 1,100 foreign-owned firms from 39 countries, call Oakland County home. The county blends the State's most robust economy with an unmatched quality of life. This diversity makes Oakland County unique and competitive. Oakland County's annual gross domestic product (GDP) is \$100 billion, which represents 23% of the state of Michigan's total GDP.

The County is governed by an elected County Executive, David Coulter, and a 21-member Board of Commissioners who are elected by district for a two-year term of office. The Director of Economic Development is an appointed position and serves at the pleasure of the County Executive. The Director is responsible for coordinating the efforts of Business Development, Community Development & Planning, and Workforce Development. The Director oversees a combined budget of \$10 million, a total number of employees of 65, with 5 directly reporting to the Director.

Reporting to the Deputy County Executive who oversees Economic Development, the Director of Economic Development will lead and work collaboratively with various County departments and programs as well as local, national, and international community partners to achieve immediate development needs, while establishing forward looking goals. The Director will review and assess all current economic and community development data for Oakland County and implement the recently adopted County Executive's Economic Development strategic plan. The Director is also responsible for creating and tracking key performance indicators aligned with strategic goals, and objectives. In their role, the Director must serve as a confident consensus builder committed to the tenets of transparency, collaboration, and inclusive excellence.

The successful candidate will be a strategic and innovative partner with proven experience in implementing strategic plans and leading large departments. Specific skills in the areas of cross-department culture building, performance measurement and strategic review of initiatives are required. The County welcomes candidates with public or private sector experience who have a successful record of advancing implementation strategies that achieve tangible economic development results.

**Preferred Qualifications:**

- Master's degree from an accredited college or university in a relevant field of study;
- Five years or more of progressive relevant experience in a leadership position;
- Demonstrated ability to apply and contribute to state and national best practices;
- In-depth knowledge economic development;
- Proven track record in implementing new initiatives to meet organizational needs; and
- Well-developed skills in facilitating inclusive dialogues.

Starting salary is \$150,000 to \$180,000 DOQE.

Apply online at [www.GovHRjobs.com](http://www.GovHRjobs.com) with resume, cover letter, contact information and five (5) professional references. Oakland County is an Equal Opportunity Employer. Questions regarding the position maybe directed to the attention of Jaymes Vettrano, Vice President, GovHR USA, [jvettrano@govhrusa.com](mailto:jvettrano@govhrusa.com), Tel: 847-380-3240

Candidates will be reviewed upon receipt of application, with preliminary reviews to be completed by October 9, 2020.

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